

# TENETS

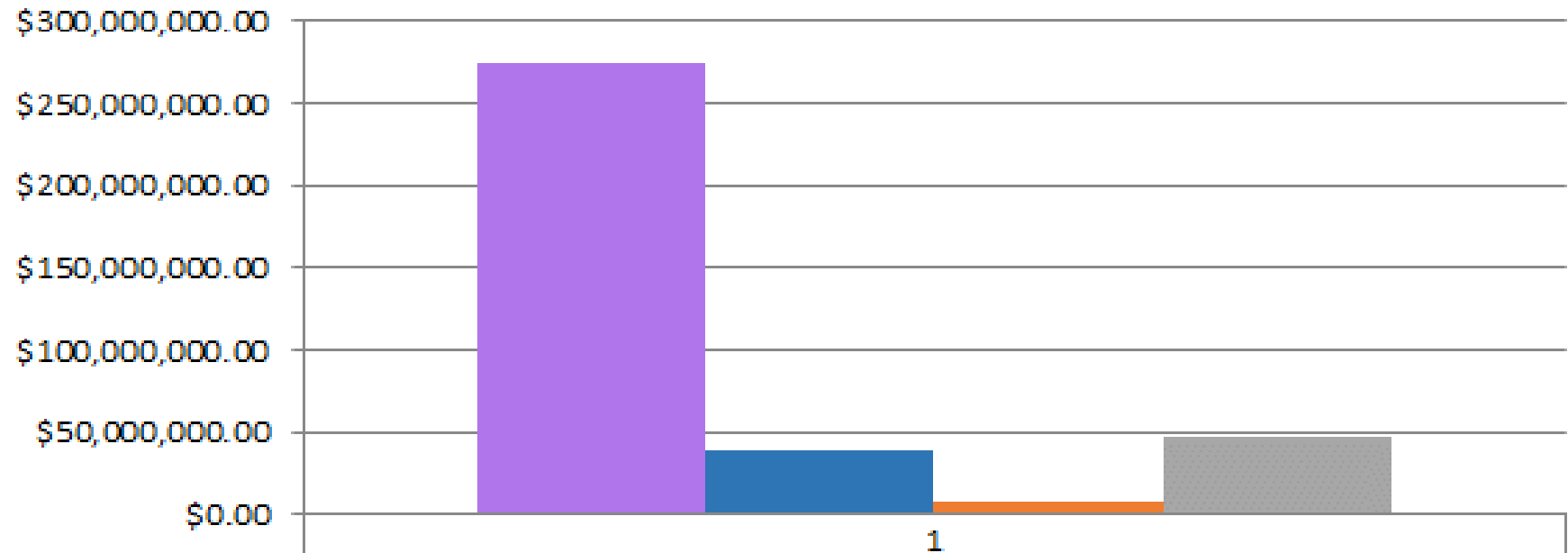
Accurate & timely intelligence shared by all

Effective tactics and strategies

Rapid deployment of resources

Relentless follow-up and assessment

## Combined Approved Award (Chapter 324 and City-Sponsored Development/Special Projects) - All Contract Types (Includes MSD) January 1 - October 8, 2016



|  |                  |
|--|------------------|
| ■ Total City Award (Chapter 324 Contracts & Development/ Special Projects) | \$274,185,698.82 |
| ■ MBE Award  | \$38,791,664.35  |
| ■ WBE Award  | \$8,458,213.79   |
| ■ Total MBE/WBE Award  | \$47,249,878.14  |



### Contract Awards: Performance Tracking

Safer Streets

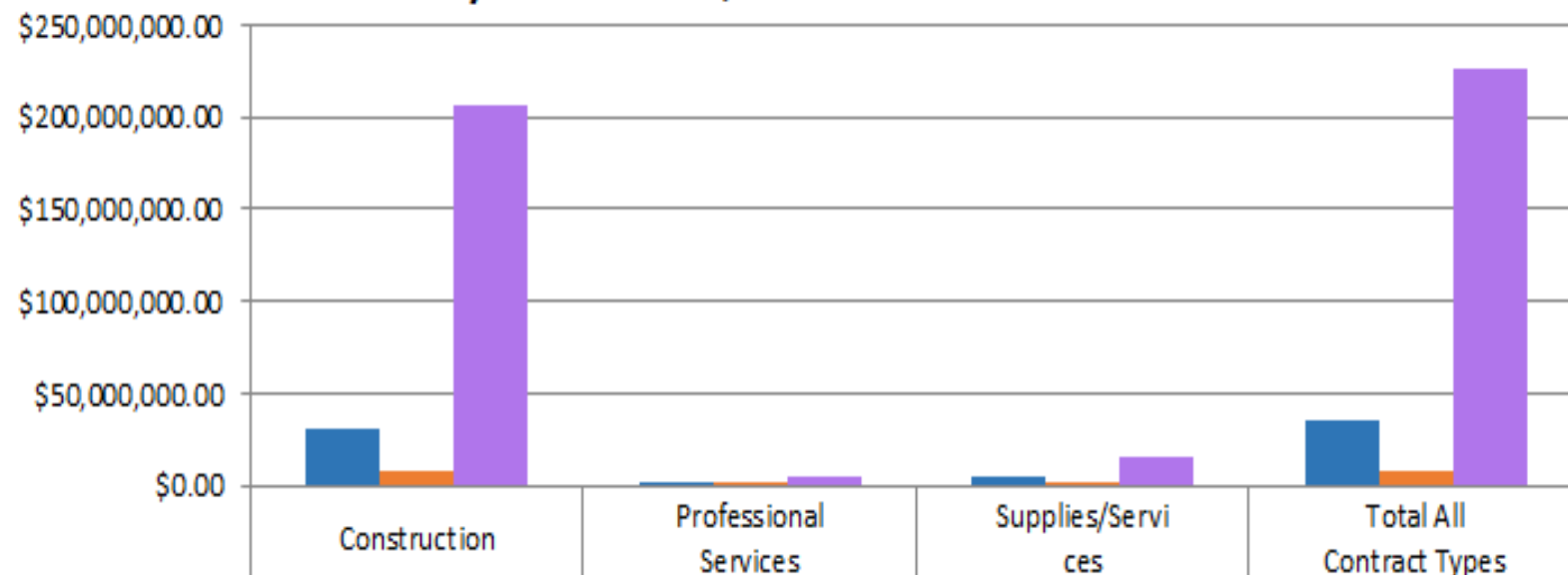
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# **Combined Approved Award (Chapter 324 and City-Sponsored Development/Special Projects)** **By Contract Type (Excludes MSD)** **January 1 - October 8, 2016**



|  |                  |                |                 |                  |
|--|------------------|----------------|-----------------|------------------|
| ■ MBE Award  | \$30,015,624.79  | \$223,080.44   | \$4,773,908.24  | \$35,012,613.47  |
| ■ WBE Award  | \$7,192,832.63   | \$101,020.00   | \$258,244.85    | \$7,552,097.48   |
| ■ Total City Award (Chapter 324 Contracts & Development/ Special Projects) | \$206,690,282.52 | \$4,106,022.80 | \$15,727,821.30 | \$226,524,126.62 |



## **Contract Awards: Performance Tracking**

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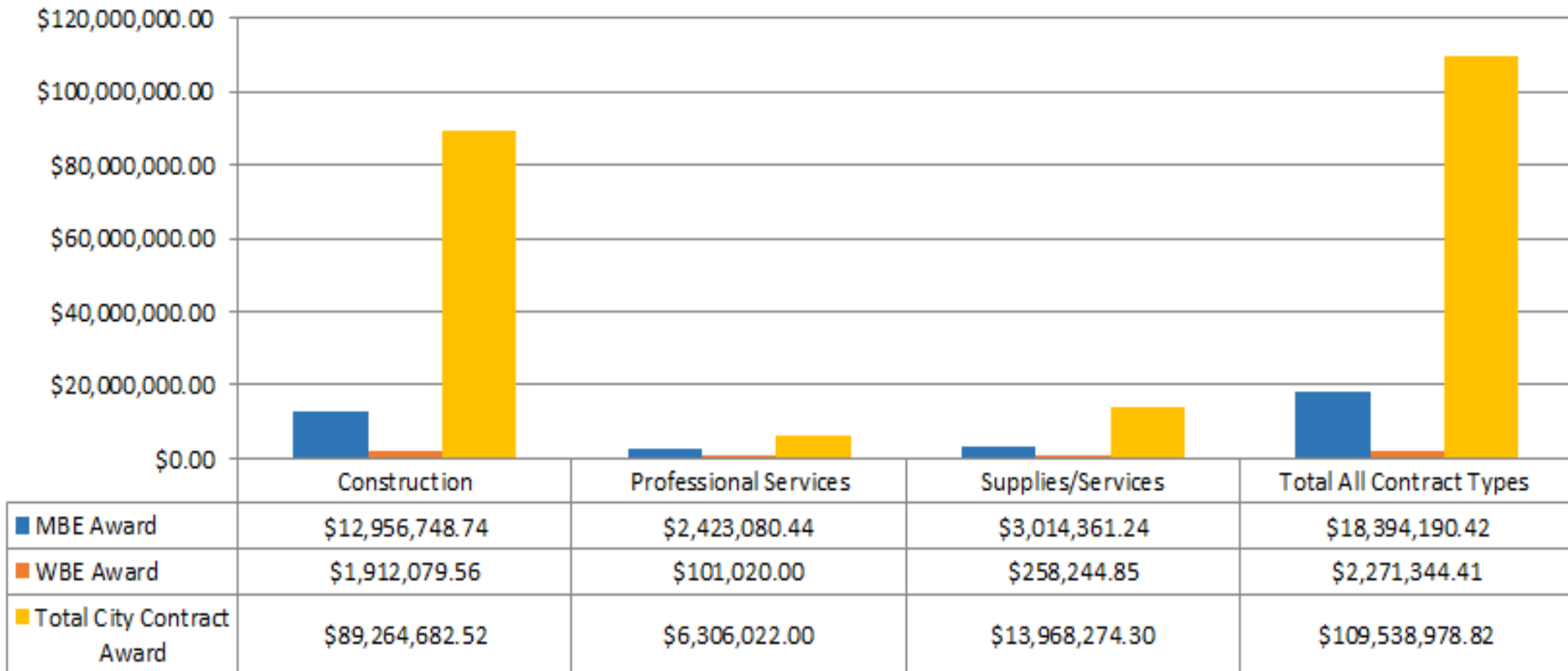
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## Chapter 324 Approved Contract Award (Includes MSD) January 1 - October 8, 2016



### Contract Awards: Performance Tracking

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**MBE/WBE Combined Approved Award Amounts for All Projects (Chapter 324 and City-Sponsored Economic Development - Construction) by Contract Category Type (Includes MSD)**

**January 1 - October 8, 2016**

| Total Award - All Projects & All Contract Types |                 |        |                |       |                     |        |                            |
|---|-----------------|--------|----------------|-------|---------------------|--------|----------------------------|
| Category  | MBE Award       |        | WBE Award      |       | Total MBE/WBE Award |        | Total City Contract Award* |
| Construction**                                  | \$31,594,675.67 | 12.53% | \$8,098,948.94 | 3.21% | \$39,693,624.61     | 15.74% | \$252,151,855.52           |
| Professional Services****                       | \$2,423,080.44  | 38.42% | \$101,020.00   | 1.60% | \$2,524,100.44      | 40.03% | \$6,306,022.00             |
| Supplies/Services***                            | \$4,773,908.24  | 30.35% | \$258,244.85   | 1.64% | \$5,032,153.09      | 32.00% | \$15,727,821.30            |
| Total   | \$38,791,664.35 | 14.15% | \$8,458,213.79 | 3.08% | \$47,249,878.14     | 17.23% | \$274,185,698.82           |

\*"Total City Contract Award" includes all City contracts awarded during the period by the Procurement Review Committee.

\*\*Over the 5 year period reviewed for the *Croson* Study, the City provided a total of approximately \$9.5 million in construction contracting opportunities for MBEs. In *just over nine months* since the inception of the MBE/WBE program, the City has MBE construction award participation for all combined projects in excess of \$31.5 million, which is more than 3 times the amount spent with MBEs over the sixty-month study period. Includes 6 MBE Prime Awards.

\*\*\*Includes 4 MBE Prime Awards.



## Contracts Awarded

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**MBE/WBE Combined Approved Award Amounts for All Projects (Chapter 324 and City-Sponsored Economic Development - Construction) by Contract Category Type (Excludes MSD)**

**January 1 - October 8, 2016**

| Total Award - All Projects & All Contract Types  |                 |        |                |       |                     |        |                            |
|--|-----------------|--------|----------------|-------|---------------------|--------|----------------------------|
| Category   | MBE Award       |        | WBE Award      |       | Total MBE/WBE Award |        | Total City Contract Award* |
| Construction**   | \$30,015,624.79 | 14.52% | \$7,192,832.63 | 3.48% | \$37,208,457.42     | 18.00% | \$206,690,282.52           |
| Professional Services  | \$223,080.44    | 5.43%  | \$101,020.00   | 2.46% | \$324,100.44        | 7.89%  | \$4,106,022.80             |
| Supplies/Services***   | \$4,773,908.24  | 30.35% | \$258,244.85   | 1.64% | \$5,032,153.09      | 32.00% | \$15,727,821.30            |
| Total  | \$35,012,613.47 | 15.46% | \$7,552,097.48 | 3.33% | \$42,564,710.95     | 18.79% | \$226,524,126.62           |
| *"Total City Contract Award" includes all City contracts awarded during the period by the Procurement Review Committee.  |                 |        |                |       |                     |        |                            |
| **Over the 5 year period reviewed for the <i>Croson</i> Study, the City provided a total of approximately \$9.5 million in construction contracting opportunities for MBEs. In <i>just over nine months</i> since the inception of the MBE/WBE program, the City has MBE construction award participation for all combined projects in excess of \$30 million, which is more than 3 times the amount spent with MBEs over the sixty-month study period. Includes 5 MBE Prime Awards. |                 |        |                |       |                     |        |                            |
| ***Includes 4 MBE Prime Awards   |                 |        |                |       |                     |        |                            |



## Contracts Awarded

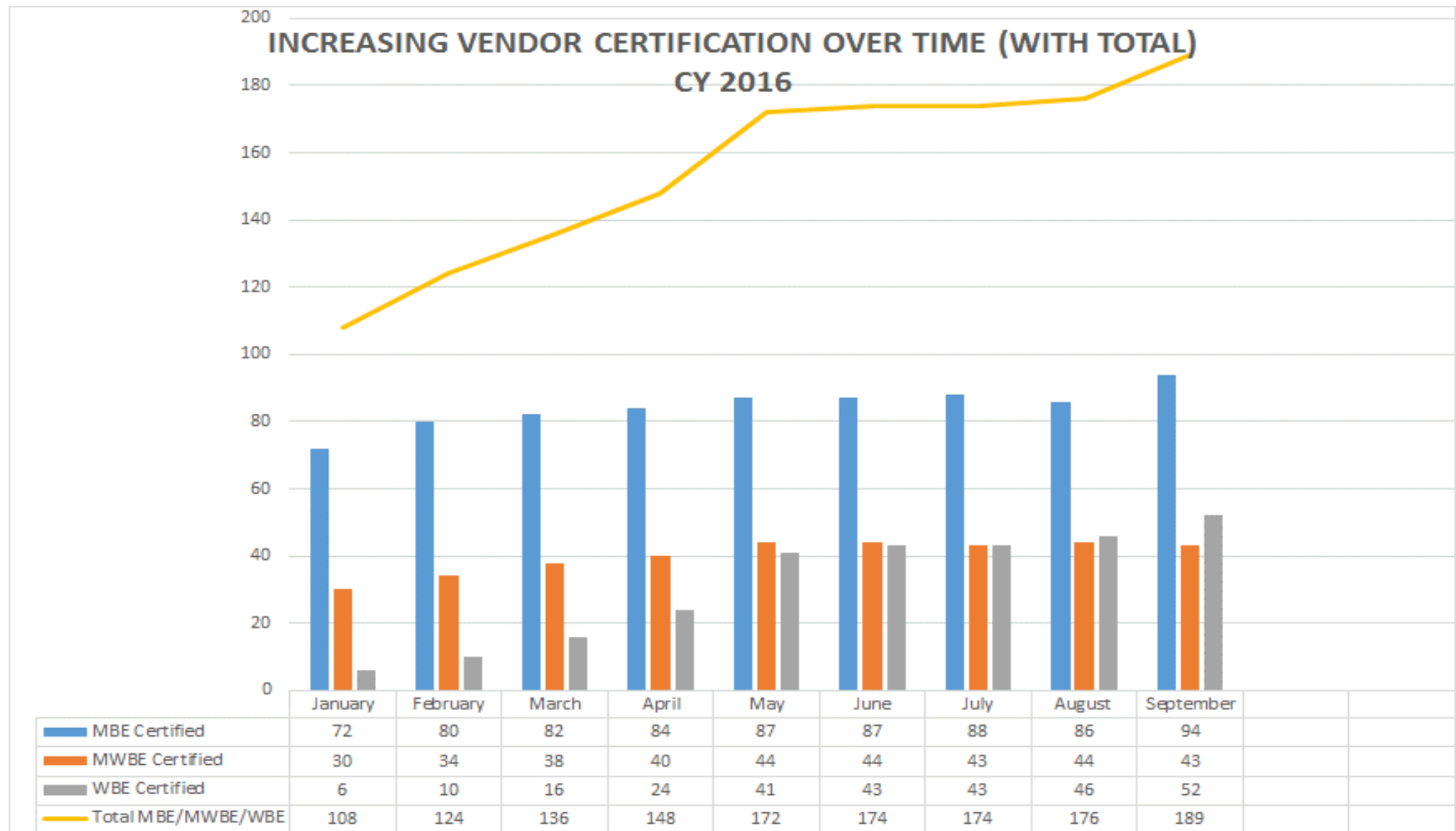
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## Certifying Vendors for Participation

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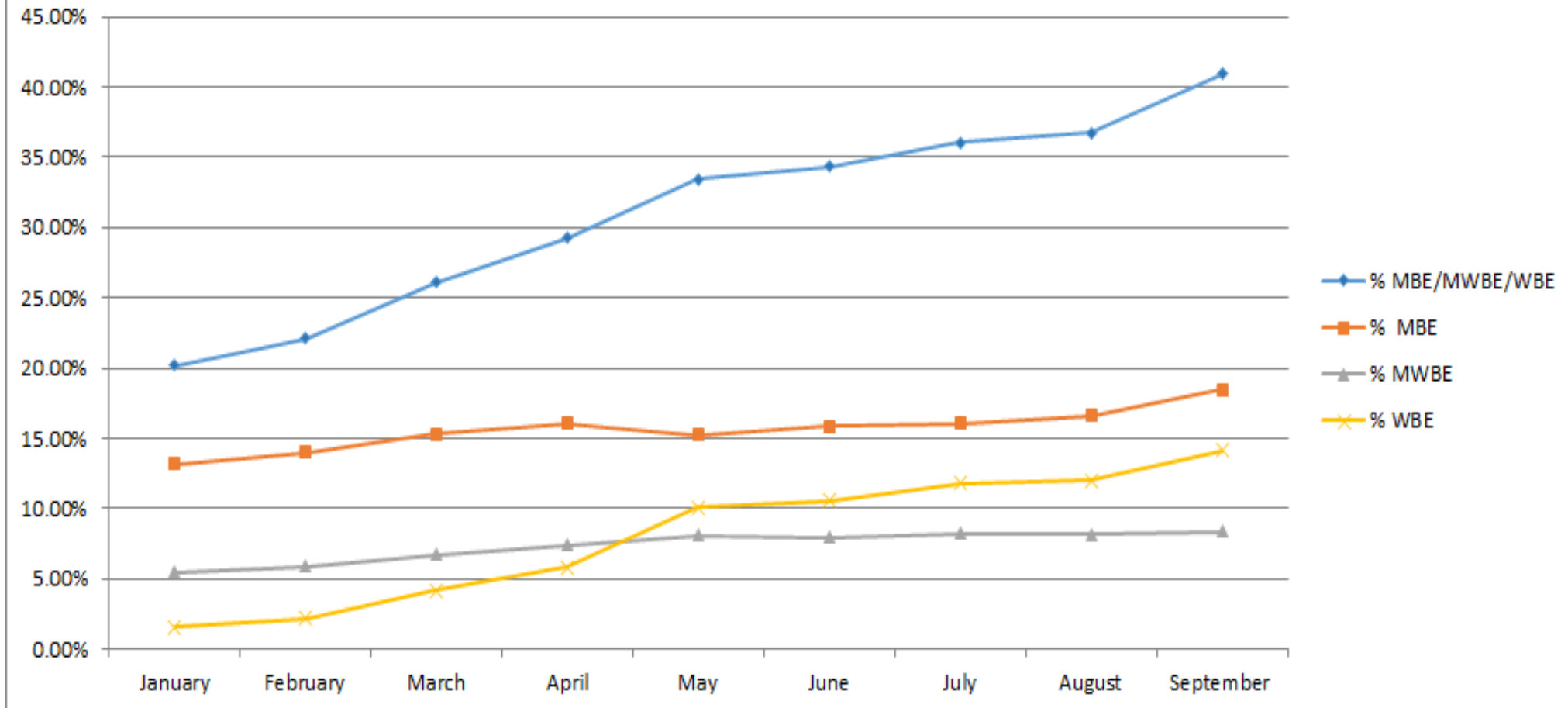
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## % of SBEs Certified as MBEs, MWBEs or WBEs Over Time CY 2016



### Certifying Vendors for Participation

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| SBE CERTIFIED SPEND - JANUARY THRU MAY 2016          |                         |                        |                         |                         |                         |
|--|-------------------------|------------------------|-------------------------|-------------------------|-------------------------|
| SUMMARY TABLE  | January                 | February               | March                   | April                   | May                     |
| <b>\$\$ TOTAL SPEND (Prime + Sub)(All vendor Ks)</b> | <b>\$ 11,560,272.85</b> | <b>\$ 9,107,481.57</b> | <b>\$ 10,194,048.86</b> | <b>\$ 10,247,833.70</b> | <b>\$ 10,507,113.36</b> |
| Construction   | \$ 6,329,600.66         | \$ 4,465,297.60        | \$ 5,552,021.68         | \$ 5,473,132.44         | \$ 6,395,199.39         |
| Professional Services                                | \$ 1,984,128.93         | \$ 1,839,489.12        | \$ 1,720,764.91         | \$ 1,641,701.32         | \$ 1,931,737.07         |
| Supplies/Services                                    | \$ 3,246,543.26         | \$ 2,802,694.85        | \$ 2,921,262.27         | \$ 3,132,999.94         | \$ 2,180,176.90         |
| <b>\$\$ SBE Spend Overall (Prime + Sub)</b>          | <b>\$ 3,916,901.09</b>  | <b>\$ 3,076,410.16</b> | <b>\$ 3,082,975.74</b>  | <b>\$ 2,457,505.11</b>  | <b>\$ 3,462,699.32</b>  |
| Construction   | \$ 2,460,531.66         | \$ 2,051,571.06        | \$ 2,024,846.75         | \$ 1,409,300.51         | \$ 2,435,011.61         |
| Professional Services                                | \$ 720,947.73           | \$ 420,766.29          | \$ 484,450.07           | \$ 641,444.69           | \$ 609,366.36           |
| Supplies/Services                                    | \$ 735,421.70           | \$ 604,072.81          | \$ 573,678.92           | \$ 406,759.91           | \$ 418,321.35           |
| <b>% SBE Spend Overall (Prime + Sub)</b>             | <b>33.88%</b>           | <b>33.78%</b>          | <b>30.24%</b>           | <b>23.98%</b>           | <b>32.96%</b>           |
| Construction   | 38.87%                  | 45.94%                 | 36.47%                  | 25.75%                  | 38.08%                  |
| Professional Services                                | 36.34%                  | 22.87%                 | 28.15%                  | 39.07%                  | 31.54%                  |
| Supplies/Services                                    | 22.65%                  | 21.55%                 | 19.64%                  | 12.98%                  | 19.19%                  |
| <b>\$\$ SBE Total Prime Spend</b>                    | <b>\$ 1,634,535.25</b>  | <b>\$ 1,466,111.93</b> | <b>\$ 1,217,411.78</b>  | <b>\$ 1,585,539.21</b>  | <b>\$ 1,472,945.57</b>  |
| Construction   | \$ 358,846.67           | \$ 541,158.08          | \$ 302,361.77           | \$ 608,296.14           | \$ 502,370.59           |
| Professional Services                                | \$ 604,536.01           | \$ 344,353.62          | \$ 398,940.21           | \$ 570,483.16           | \$ 552,253.63           |
| Supplies/Services                                    | \$ 671,152.57           | \$ 580,600.23          | \$ 516,109.80           | \$ 406,759.91           | \$ 418,321.35           |
| <b>\$\$ SBE Total Sub-Contract Spend (SubK)</b>      | <b>\$ 2,282,365.84</b>  | <b>\$ 1,610,298.23</b> | <b>\$ 1,865,563.96</b>  | <b>\$ 871,965.90</b>    | <b>\$ 1,989,753.75</b>  |
| Construction   | \$ 2,101,684.99         | \$ 1,510,412.98        | \$ 1,722,484.98         | \$ 801,004.37           | \$ 1,932,641.02         |
| Professional Services                                | \$ 116,411.72           | \$ 76,412.67           | \$ 85,509.86            | \$ 70,961.53            | \$ 57,112.73            |
| Supplies/Services                                    | \$ 64,269.13            | \$ 23,472.58           | \$ 57,569.12            | \$ -                    | \$ -                    |



## Contract Spending Tracking & Exclusion

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